**SOFT CORPORATE OFFER (SCO)**

**Company a Direct Refinery Reseller,** specializes in mediating with credible buyers to meet their global demand of petroleum products. We are integrated with reliable and principal producers/suppliers of American, Russian, Middle Eastern, African and Asian energy products. We offer multi-market services ranging from commodity procurement, market analysis, feasibility studies, insurance and logistics for the following products.

**PRODUCTS:**

**MAZUT M100 GOST 10585-75 & 10585-99.**

Spot Quantity 100,000 Metric & 500,000 Metric Tons per 12 month delivery with Roll & Extension.

PRICE. Gross $220 & Net $210 per Metric Ton CIF 12 Month ASWP.

PRICE FOB. Gross $210 & Net $200 per Metric Ton FOB ROTTERDAM /ASWP.

COMMISSION. $10 per Metric Ton ($5 Buyer Side & $5 Seller Side).

**D2 DIESEL FUEL GOST 305-82**

Spot Quantity 100,000 Metric Ton & 300,000 Metric Tons per 12 month delivery with Roll & Extension.

PRICE: Gross $260 & Net $250 per Metric Ton CIF 12 Month ASWP.

Commission: $10 per Metric Ton ($5 Buyer Side & $5 Seller Side).

**REBCO**

Quantity 2 Million Barrel & 10 Million Barrels per 12 Months delivery with Roll & Extension.

PRICE : Gross $38 & Net $36 per barrel CIF 12 Month ASWP.

Commission: $2 per bbl ($1 Buyer Side & $1 Seller Side).

**PETROLEUM COKE**

Minimum Quantity 50,000 & Maximum Quantity 200,000,000 Metric Tons per Month.

CIF PRICE. Gross $70 & Net $65 per metric ton FOB ROTTERDAM PORT.

COMMISSION: $ 5 per mt ($2.50 Buyer Side & $2.50 Seller Side).

**JET FUEL AVIATION KEROSENE COLONIAL GRADE 54**

Minimum Quantity 500,000 BBLS Maximum Quantity 5,000,000 BBLS per month PRICE. Gross $40 & Net $38 per Barrel FOB ROTTERDAM PORT/ASWP. PLATT NWE. Minus -15% per Barrel FOB ROTTERDAM PORT /ASWP. CIF PRICE. Gross $45 & Net $43 per Barrel CIF ASWP Annual Contract. COMMISSION. $2 per Barrel ($1 Buyer Side & $1 Seller Side).

**D6. FUEL OIL**

Minimum Quantity 50,000,000 & Maximum Quantity 500,000,000 Gallons per week FOB PRICE. Gross $0.75 & Net $0.71 per Gallon FOB ROTTERDAM PORT.

CIF PRICE. Gross $0.85 & Net $0.81 Per Gallon CIF ASWP.

COMMISSION: $0.04 per Gallon ($0.02 Buyer Side & $0.02 Seller Side).

**CST 180**

Minimum Quantity 50,000mt Maximum Quantity 100,000mt per month PRICE. Gross $290 & Net $280 per Metric Ton CIF 12 Month Contract ASWP.

COMMISSION. $10 per Metric Ton ($5 Buyer Side & $5 Seller Side).

**GASOLINE RON 92**

Minimum Quantity 50,000mt Maximum Quantity 100,000mt per month PRICE CIF: Gross $360 & Net $350 per Metric Ton CIF 12 Month ASWP.

COMMISSION: $10 per Metric Ton ($5 Buyer Side & $5 Seller Side).

**PROCEDURES CIF 12 MONTH CONTRACT ASWP.**

1. Buyer issues an ICPO or LOI with full banking coordinates addressed to End Seller via **GLOBAL STOCKS**

2. Seller sends **FCO** to Buyer Company & Buyer signs and return **FCO** back to End seller.

3. Seller issues **DRAFT CONTRACT** open for amendment Buyer /Seller sign and seal the contract.

4. Buyer & Seller Exchange final Contract Copies.

5. Seller Issues (PPOP) Partial Proof of Product Document within 3 Working Days to Buyer.

6. Buyer sends data page of Buyer's passport or any Corporate Identification Card to effect the transfer of Allocation Ownership to Buyer's name. Seller lodges sign & Seal contract with the Russian Ministry of Energy & Trade, Registration and Legalization of contract on Sellers Expense & Issuances of transaction Allocation code and courier fee to Exchange hard copy Contract on Buyer Expense.

7. Buyers & Sellers exchanges Hard copy legalized contract via **courier** & Lodges contract copies with their Respective Banks.

8. Seller & Buyer countersign the **NCNDA & IMFPA** with the involved Mandates /intermediaries.

9. Upon confirmation of receipt of the **PPOP** document, Buyer Bank issues **SBLC MT760** in Standard Acceptable Verbiage to Seller Company for monthly Shipment value.

10. Seller issues 2%Performance Bond (PB) & Release **FULL POP DOCUMENT** consists of the following document to the Buyer.

A. Billing lading (Vessel Tracking Information).

B. Tank Storage Receipt.

C. Fresh SGS report

D. Vessel Q88

E. Product Passport

F. Dip Test Authorization (DTA).

G. Owner Title Transfer to Buyer.

11. Seller's representative upon vessel shall inform the Buyer notices of arrival within the limits specified.

A. At least seventy-two (72) hours before arrival to advise E.T.A

B. At least forty-eight (48) hours before arrival to advise E.T.A.

C. At least twenty-four (24) hours before arrival to confirm or amend E.T.A.

D. On arrival to advise the exact time of arrival. 12. Vessel arrival at Delivery Port.

13. Buyer conduct Quality Test by SGS or Similar at delivery PORT & DIP TEST, LIFT and pays at sight via MT103/TT for confirm lift able quantity within 48 Hours.

14. Sellers pays Intermediaries involved per NCNDA/IMPFA within 48 HRS

15. Offloading comment at Delivery Port.

16. Applicable for 12 Month contract.